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INDIGENOUS-INDUSTRY SUPPLY CHAIN PARTNERSHIPS

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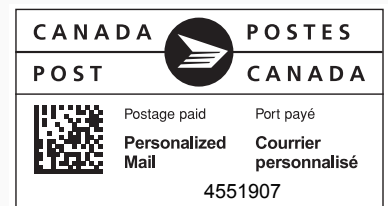
Kai Alderson

Fasken Martineau DuMoulin LLP

Rob Miller

Miller Titerle + Company

December 8th, 2020 • Attend via Live Webinar



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CO-CHAIRS



Kai Alderson, Partner, Fasken Martineau DuMoulin LLP, Vancouver, BC. Kai Alderson is an energy and natural resources lawyer in Vancouver. Utilities, energy companies and other natural resource clients seek out his practical advice on complex asset acquisitions and dispositions, project development and other challenging commercial matters. Kai is a trusted advisor, providing strategic advice to project proponents on environmental, regulatory and Indigenous law matters. With broad experience in engaging Indigenous groups on project-related consultation activities, Kai is able to negotiate and draft Impact Benefit Agreements and other commercial agreements and develop Indigenous procurement initiatives. This includes building win-win joint business ventures between industry and Indigenous entrepreneurs.



Rob Miller, Co-founder, Miller Titerle + Company, Vancouver, BC. Rob Miller is the leader of the First Nations Economic Development group at Miller Titerle + Company. He advises First Nations governments and First Nation-controlled businesses on a wide range of commercial, taxation, rights and title, and natural resource issues. A significant part of Rob's practice involves assisting First Nations with all phases of resource and infrastructure activity in their traditional territories including involvement in federal and provincial environmental assessments, consultation protocols, traditional territory access agreements, and impact benefit agreements. Mr. Miller also acts for responsible resource developers and lenders on commercial, regulatory, social license, and natural resource issues. He is a frequent speaker and lecturer, including at the University of British Columbia and Simon Fraser University. Mr. Miller has been listed in the Best Lawyers in Canada in the areas of Aboriginal law and natural resource law, and has been recognized by Lexpert as a leading practitioner in the areas of Aboriginal, energy and corporate law.

FACULTY



Amy Carruthers, Partner, Fasken Martineau DuMoulin LLP, Vancouver, BC. Amy Carruthers is a corporate/commercial lawyer with a solid background as a transaction lawyer and extensive experience in the energy industry. She is a member of Fasken's Global Energy Group and Indigenous Law Group. Amy drafts and negotiates complex commercial contracts regarding the purchase and sale of energy, transactions involving resource projects, and relationships with Indigenous communities to foster reconciliation and facilitate project development. Amy has also advised on the development of consultation and accommodation plans and negotiation of consultation, funding and Impact Benefit Agreements with First Nations and other Aboriginal groups; the purchase and sale of structured energy products including renewable energy credits and other green attributes; and compliance with Canadian derivatives regulations relating to energy transactions.



Carol Anne Hilton, Founder & CEO, Indigenomics Institute, Vancouver, BC. Carol Anne is a recognized First Nations business leader and adviser with an international Masters Degree in Business Management (MBA) from the University of Hertfordshire, England, a partnership through Vancouver Island University. Carol Anne is of Nuu-chah-nulth descent from the Hesquiaht Nation on Vancouver Island. Carol Anne currently serves on the BC Emerging Economy Task Force as an adviser to the Minister of Jobs, Trades and Technology as well as on the BC Indigenous Investment Council for the Ministry of Indigenous Relations and Reconciliation. Carol Anne was appointed as a senior advisor to the federal Finance Minister on the Canadian Federal Economic Growth Council.



Clarence Louie, Chief, Osoyoos Indian Band, Oliver, BC. Recipient of the Order of Canada in 2017 and two years later inducted into the Canadian Business Hall of Fame, Chief Clarence Louie is an internationally acclaimed leader dedicated to the economic and social prosperity of his people. For over 30 years, Clarence has been a champion for the Osoyoos Indian Band's working culture, inspiring generations not only within the band but around the world with his message about self-empowerment through employment, hard work, and community building. Clarence is quoted widely in media and is a highly sought-after speaker for his strong and straightforward views on the link between economic development and First Nations self-reliance. Known for doing business in a modern First Nations context, Chief Clarence wants to build an 'indigenous economy' where First Nations business people and leaders not only participate in the mainstream of Canada's business economy, but more and more, take a stronger leadership position to shape environmentally and socially responsible outcomes that still feed the bottom line.



Reg Mueller, Nak'azdli Development Corporation, Fort St James, BC.



Tamara Napoleon, Principal, Miller Titerle + Company, Vancouver, BC. Tamara is a member of Saulteau First Nations and among a handful of Indigenous female solicitors in Canada. Tamara is a well-established advisor focusing on Indigenous economic development, corporate structuring, Indigenous governance, and natural resource stewardship. Tamara's practice involves negotiations with resource companies and government-to-government negotiations with both levels of Crown, drafting and advising on a range of project agreements and reconciliation agreements. Throughout her work, it remains an important objective that the legal orders of the Indigenous clients she serves are fundamentally integrated and upheld. Tamara shares her skills with East Vancouver Indigenous community non-profits, provincial educational institutions, as a member of the First Nations Women Advocating Responsible Mining and her own Nation's economic development corporation,

INDIGENOUS-INDUSTRY SUPPLY CHAIN PARTNERSHIPS

The proliferation of large infrastructure and resource projects throughout Canada has created tremendous opportunities for First Nations and non-Aboriginal businesses. Realizing this potential is best accomplished by these groups working together to ensure optimal strategic and sustainable growth. The support of knowledgeable Aboriginal and business leaders is essential to realizing these opportunities.

This program will use real-world examples and case studies to demonstrate how successful partnerships have been developed, and how stakeholders are finding creative new ways to do business. Leading experts will share their valuable insights into practical ways businesses and First Nations can partner to grow together. This program is essential for those seeking meaningful partnerships that achieve sustainable economic, community, and business benefits.

Key Areas to Be Addressed:

- The key role of partnerships in developing Indigenous economies
- Recent developments in the field, including *DRIPA*
- An in-depth look at putting a partnership together, including structuring and taxation considerations
- Case studies on successful relationships in the context of forestry, pipeline and mining projects
- A look forward at partnerships that go beyond procurement arrangements

Who Should Attend:

- Lawyers practising in Aboriginal, Environmental and Resource Law
- In-House Counsel at First Nations and Industry Proponents
- Chiefs, Community Leaders and Council Members
- Economic Development Officers
- Industry Directors and Managers involved with large infrastructure and resource projects
- Businesses looking to form partnerships with First Nations

Mistahiya Development Corp. She is also a former Vice President of Aboriginal Mothers' Centre Society, director of Vancouver Native Health Society and Governor of The Justice Institute of BC.



Robin Sidsworth, Corporate Counsel, Teck Resources Ltd, Vancouver, BC. Robin Sidsworth has been in his role as Corporate Counsel for Teck since 2011, serving as primary legal counsel on negotiations with Indigenous peoples at Teck's Canadian operations, and advising on community, regulatory and sustainability matters within Canada and abroad. Robin has provided legal support in the development of Teck's Indigenous Peoples Policy, and participated in the negotiation of each long-term participation agreement for the proposed Frontier Project.



Mindy Wight, CPA, CA, National Leader, Indigenous Tax Services, MNP LLP, Prince George, BC. Mindy is a Partner and Tax Specialist with MNP and serves as National Leader, Indigenous Tax Services. Based in Prince George, BC and serving First Nation clients and communities across Canada, Mindy specializes in helping First Nation members and organizations to utilize and maintain their income tax exemptions when organizing their corporate structures. Her clients include proprietorships, corporations, trusts and partnerships owned by First Nation members and communities. Mindy is a member of the Squamish Nation in North Vancouver, BC. With more than a decade of experience, Mindy assists her clients with purchases and sales of businesses, reorganizing companies, and minimizing taxes. Recognizing that every client's situation and objectives are unique, she takes the time to develop an in-depth understanding of their tax needs and then works collaboratively to find and implement practical, workable solutions.

INDIGENOUS-INDUSTRY SUPPLY CHAIN PARTNERSHIPS

DECEMBER 8TH, 2020

9:00 Welcome and Introduction by PBLI

9:05 Territorial Welcome

9:15 Chairs' Welcome and Introduction

Kai Alderson

Fasken Martineau DuMoulin LLP

Rob Miller

Miller Titerle + Company

9:20 Keynote Address: The Importance of Partnerships

Chief Clarence Louie

Osoyoos Indian Band

- The role of partnerships between First Nations and industry
- Examples from Osoyoos

10:05 Questions and Discussion

10:15 Morning Break

10:30 The Changing Landscape of Indigenous-Industry Partnerships

Kai Alderson

Fasken Martineau DuMoulin LLP

Rob Miller

Miller Titerle + Company

- The growing business case for more partnerships and different kinds of relationships
- What has changed, what new opportunities exist
- The role of the *Declaration on the Rights of Indigenous Peoples Act (DRIPA)* in making strong partnerships more important than ever
- Federal government program
- Setting yourself up for success

11:20 Questions and Discussion

11:30 The Nuts and Bolts of Supply Chain Partnerships

Amy Carruthers

Fasken Martineau DuMoulin LLP

Tamara Napoleon

Miller Titerle + Company

Mindy Wight

MNP LLP

- Negotiating a supply chain joint venture partnership, putting the relationship together and implementing the agreement

- Management matters: directorships, steering committees, dispute resolution
- Forms of joint ventures, taxation issues and structuring best practices

12:20 Questions and Discussion

12:30 Lunch Break

1:30 Case Study: Nak'azdli and Major Projects

Reg Mueller

Nak'azdli Development Corporation

- Nak'azdli's experience with forestry, pipeline and mining projects

2:15 Questions and Discussion

2:25 Afternoon Break

2:40 Case Study: Supply Chain Contracts in the Mining Industry

Robin Sidsworth

Teck Resources Ltd

- Examples from the world of mining

3:25 Questions and Discussion

3:35 Going Beyond Procurement

Carol Anne Hilton

Indigenomics Institute

- Looking forward: how will this field continue to change?
- Building meaningful relationships
- Deep partnerships: moving beyond supply chain opportunities and IBA procurement, towards joint development

4:20 Questions and Discussion

4:30 Chairs' Closing Remarks – Program Concludes

INFORMATION

Four Ways to Register:

1. Telephone us: 604-730-2500 or toll free 877-730-2555
2. Fax us: 604-730-5085 or toll free 866-730-5085
3. Mail your registration form with payment
4. Register at www.pbli.com/1630

Registration: The registration fee is \$720.00 plus GST of \$36.00 totalling **\$756.00** covering your access to the live webinar and electronic materials.

Group Discounts: Register four persons from the same organization at the same time and you are entitled to a complimentary fifth registration.

Payment: You may pay by VISA, MasterCard or cheque. Cheques should be made payable to the Pacific Business & Law Institute. Registration fees must be paid prior to the program.

When and Where: Check-in begins at 8:30 a.m. The program starts at **9:00 a.m. (PST)**. Attend via Live Webinar: All you need is a computer with a good internet connection and external plug-in speakers or good headphones for optimal audio and volume.

Materials: The faculty will prepare papers and/or other materials explaining many of the points raised during this program. Please contact us at registrations@pbli.com if you are unable to attend the program and wish to purchase a set of materials.

Your Privacy: We will keep all information that you provide to us in strict confidence, other than to prepare a delegate list containing your name, title, firm and city for our faculty and the program delegates. We do not share our mailing lists with any non-affiliated organization.

Cancellations: Full refunds will be given for cancellations (less a \$60.00 administration fee) if notice is received in writing five full business days prior to the program (**December 1st, 2020**). After that time we are unable to refund registration fees. Substitutions will be permitted. We reserve the right to cancel, change or revise the date, faculty, content, availability of webinar or venue for this event.

Course Accreditation: Attendance at this course can be listed for up to **6 hours** of continuing professional development with the Law Societies of BC and Ontario. For Alberta lawyers, consider including this course as a CPD learning activity in your mandatory annual Continuing Professional Development Plan as required by the Law Society of Alberta.

Registration Form Pacific Business & Law Institute

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December 8th, 2020

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Aboriginal economic matters Aboriginal environmental matters Aboriginal rights and title Other _____

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